



## Speaker CV



### **Alex Napp**

#### **Managing Director**

#### **PWL Port Services GmbH & Co. KG**

After graduating from high school in 1984 Alex Napp, a native Hamburger, attended an apprenticeship at the Hamburg based shipowner H. Schuldt and graduated in 1988 with the German shipbrokers license specialized in tramp shipping. Directly after the graduation H. Schuldt offered him to work in the US based branch offices ECAM of the own container liner services DEPPE LINE in Houston, Texas where Alex Napp worked until 1990. During this time he worked as manager sales & marketing and controlling as well as attending all vessels locally as port agent.

From 1991 till 1993 Alex Napp became head of marketing and sales at the Hamburg based liner agency D. Fuhrmann, Nissle & Günther Nflg., Hamburg specialized in container traffics world wide. At the end of 1993 Alex Napp joined the Kiel based port agency network Sartori & Berger as head of the Kiel Canal division. Besides his duties at the Kiel Canal Alex Napp established Sartori & Berger as, at that time, leading German cruise agency and became general manager in 2000 and managing director in 2009.

In 2010 Alex Napp joined as managing partner the leading German port agency network Peter W. Lampke (PWL Group) headquartered in Hamburg. PWL is a specialized service provider to all fields of shipping with own divisions in chartering, tramp agency, freight forwarding, stevedoring, liner agencies and project cargo handling and of course cruise services from basic clearance to ground and shore excursions as well as stevedoring. Today PWL handles a majority of cruise lines calling German ports. With around 220 employees the PWL Group is presently one of the leading German service providers in shipping handling around 5500 calls per year in all German ports and the Kiel Canal.