



## Speaker CV



**Elizabeth Polanco**

**Category Manager**

**Royal Caribbean Cruises Ltd.**

Elizabeth Polanco was born in Miami, Florida and has over 15 years of experience in the Cruise Line & Supply Chain industries. She is a procurement professional in the Strategic Sourcing Department at Royal Caribbean Cruise Lines, where she manages the HVAC & Ancillary Equipment Category.

Elizabeth is responsible for the negotiation and execution of all Service Contracts & price agreements within her category which includes HVAC, refrigeration, fresh water systems, waste water systems, pipes/valves/fittings and garbage handling systems. The HVAC/Ancillary Equipment category is one of the top 3 categories at RCL, with one of the highest supplier count and spend for the company.

Elizabeth owns the business relationship with over 130 suppliers and manages spend of \$50M+ USD annually, including Supplier vetting and vendor management/development.